

KEY PERFORMANCE INDICATORS

Return on Investment

Supportive Employment Saves Money

517% ROI

Based on retention; turnover costs = \$4,129 per employee
2016 Society for Human Resource Management Survey

Distinct Employees Served



1,522

Plus their families



Total Employee Requests

2,493 

Includes return users; multiple interactions
on a service in the same month excluded

Total Services

Supportive Employment Changes Lives






 **4,203**

A request can have multiple needs (services)

Top Ten Service Needs

 548	Gov't Agency Navigation	 346	Health/ Insurance	 184	Legal Assistance
 508	Coaching	 338	Housing	 166	Childcare
 464	Financial Literacy	 263	Counseling Request	 153	Transportation
				 136	Financial

Resources Leveraged

-  ERN Loan Total = **\$66,000**
-  ERN Savings Component Total = **\$34,320**
-  State Public Assistance = **\$101,427**
-  Private-Community/Community Ventures/Rental Assistance = **\$121,709**
-  Total Resources Leveraged = **\$223,136**

Employee Utilization

Supportive Employment Transforms Companies

12.5% 



OCT 2020-SEPT 2021

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Michigan ERN®

EMPLOYER RESOURCE NETWORKS



STRATEGIC PARTNERS



THE ERN USA NETWORK



Collaborative Development Process



Employer Led Model



Shared Success Coach



Resources



Skill Building



Outreach Tools



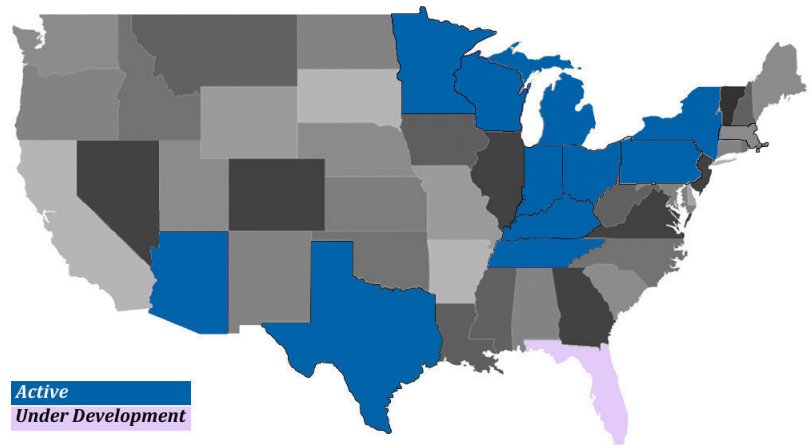
Data and Process Driven CMS



Peer Learning Events



500+% ROI



States & Counties

9 Michigan ERNs: Calhoun, Kalamazoo, Kent, Muskegon, Oceana, Ottawa, Saginaw, St Joseph

4 New York ERNs: Albany, Columbia, Fulton, Montgomery, Rochester, Rensselaer, Schenectady

5 Ohio ERNs: Ashland, Lucas, Marion, Mahoning, Montgomery, Richmond

1 Arizona ERN: Pima

1 Indiana ERN: Johnson

1 Tennessee ERN: Shelby

1 Kentucky ERN: Hazard, Gallatin, Laurel, Rowan, Scott

1 Texas ERN: McLennan

1 Minnesota ERN: Southwest

1 Wisconsin: Green, Rock

1 Pennsylvania ERN: Lanchester

Under Development: FL, IN, OH, KY, MI, MN, NY, TN, WI